

## **Board of Directors Meeting Minutes**

Tuesday, May 16, 2023 (5:00 PM – 8:00 PM EST) Virtual Conference call via Microsoft Teams

# Minutes unanimously approved on 6/05/2023

The meeting was called to order at 5:02 PM EST

### **Board Members in Attendance:**

C.E, Dave, Zoila, Felicia, Angelique, George, Rosemary, Wis, Amber

**Board Members Absent:** none

### Others in Attendance:

Troy Bond – CEO, Rene Deschene–Accountant, Madelon Givens–Marketing Manager, Diane Bass–Graphic Designer, Audrey Griffin–Auditor (joined for financial review)

Agenda Review: Approved, no changes needed

**Meeting Minutes:** Board approved February meeting minutes electronically as of 03/19/23.

### **Open Member Time/Member Questions:**

No members present and no member questions received since the last board meeting.

## **CEO Report, presented by Troy Bond:**

Sales trending upwards, labor is under control as reflected in the reports. Strong membership growth over the past 6 months. Customer Experience survey scores continue to improve. April, operations solid, deli continues to be more consistent, local produce is growing, merchandising is full, chronic out-of-stocks are under control. Good Teamwork overall, and consistent messaging from Marketing. Member 15% monthly discount has been suspended for the summer and other promotions will help with sales.

# **B1 – Financial Condition Monitoring Report:**

Management asserts Non-compliance for the Q1 2023.

• Dave Blackburn motions to Accept the report, citing non-compliance. Zoila Rivera seconds motion. Motion Carried Unanimously.

Management was asked whether they would be submitting a revised budget for the year, given the large loss in the 1<sup>st</sup> quarter. Management responded that it's too soon to say, would like to see how the next few months play out.



# B-3 Asset Protection Monitoring Report / B-9 CEO Succession Monitoring Report:

Note these two policies were considered at the same time.

Management asserts Compliance for both policies.

- Wis Benoit motions to accept, Angelique Taylor seconds motion. Motion Carried Unanimously.
- Questions on B9?
  - In B9 it refers to HR Manager and Finance Assistant. Do we currently have a HR Manager and Finance Assistant?
    - Mgt That is an error and should be listed as Finance Manager and HR Team.
  - In B9 have you thought about internal controls in the event that the current Finance Manager becomes emergency successor?
    - Mgt. It's tough with a small staff, no room for redundancy. However, we are working to get Madelon Givens is in a position to be his emergency second.
  - o Can internal controls be added to future B9 reports.
    - Mgt. − yes

**Ends Report:** Management walked the Board through the report and responded to questions.

Management asserts Compliance.

 Dave Blackburn moves that the Board accept the Ends report, with A2-5 showing reasonable progress and A1 showing some progress but not sufficient progress. Zoila Rivera seconds motion. Motion Carried Unanimously.

Board comments & suggestions for future Ends Reports

A1: Thriving Cooperative Enterprise:

#### A2: Quality Food Access for All:

 Price comparisons: Board requested adding ALDI in price audits, and to include those audits with the monthly CEO reports. Management agreed

### A3: Support for Local Producers

• Board expressed appreciation for good progress recently in this area and encouraged management to continuously increase the amount of local products in the store.

## A4: An Exemplary Workplace

Board expressed appreciation for improvement in staff satisfaction survey

### A5 - External engagement in the

• Board expressed appreciation for good progress recently in this area.



Prepare for Annual Meeting, presented by C.E. and Troy:

Break until 6:30 PM

# Financial Review and Internal Controls Presentation by Audrey Griffin, CPA

The Board heard a summary of the Financial Review, followed by Q&A. The Board heard a summary of the Internal Controls report. Then management presented their follow-up actions to the recommendations of the Internal Controls report.

 The Board expressed appreciation for a clean Financial Review and appropriate action plan implementing the Internal Control recommendations.

Meeting Adjourned at 7:16 PM EST

**Executive Session to follow for Board members only.** 

Next Meeting: May 20, 2023 at 3:30-5:30 PM following the Annual Member Meeting.